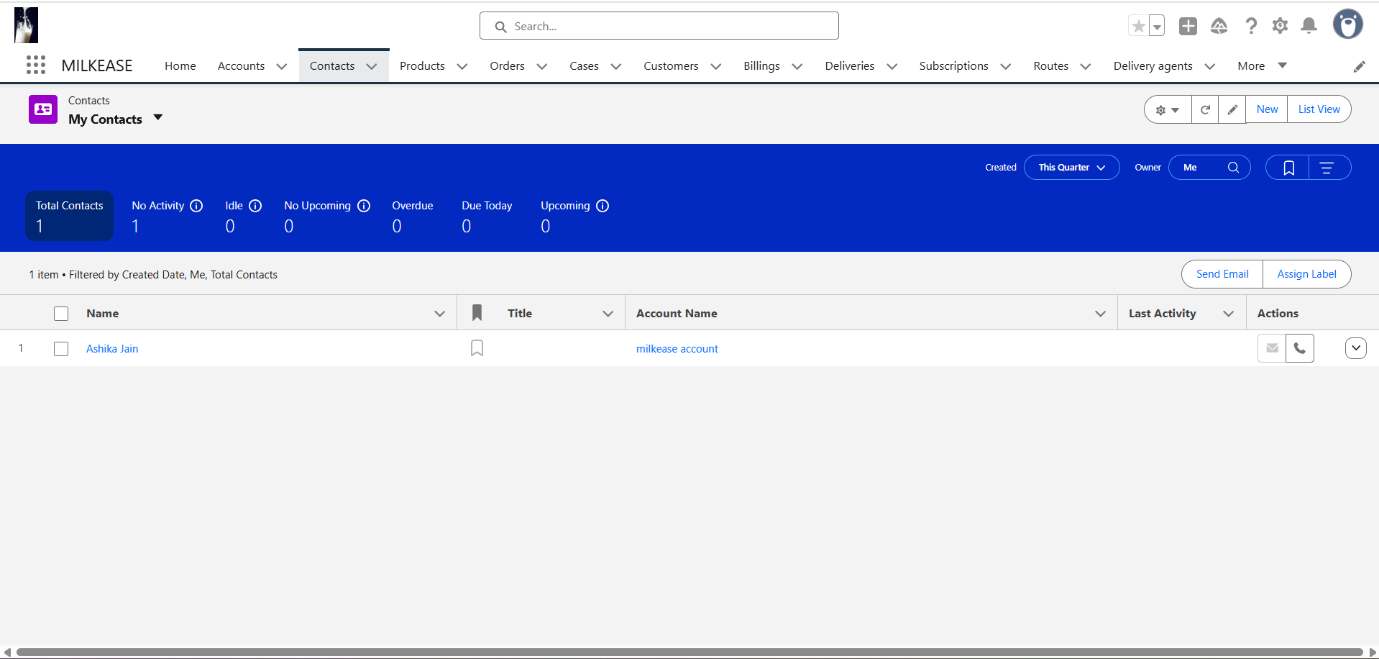
**SALESFORCE PROJECT**

**MILKEASE**

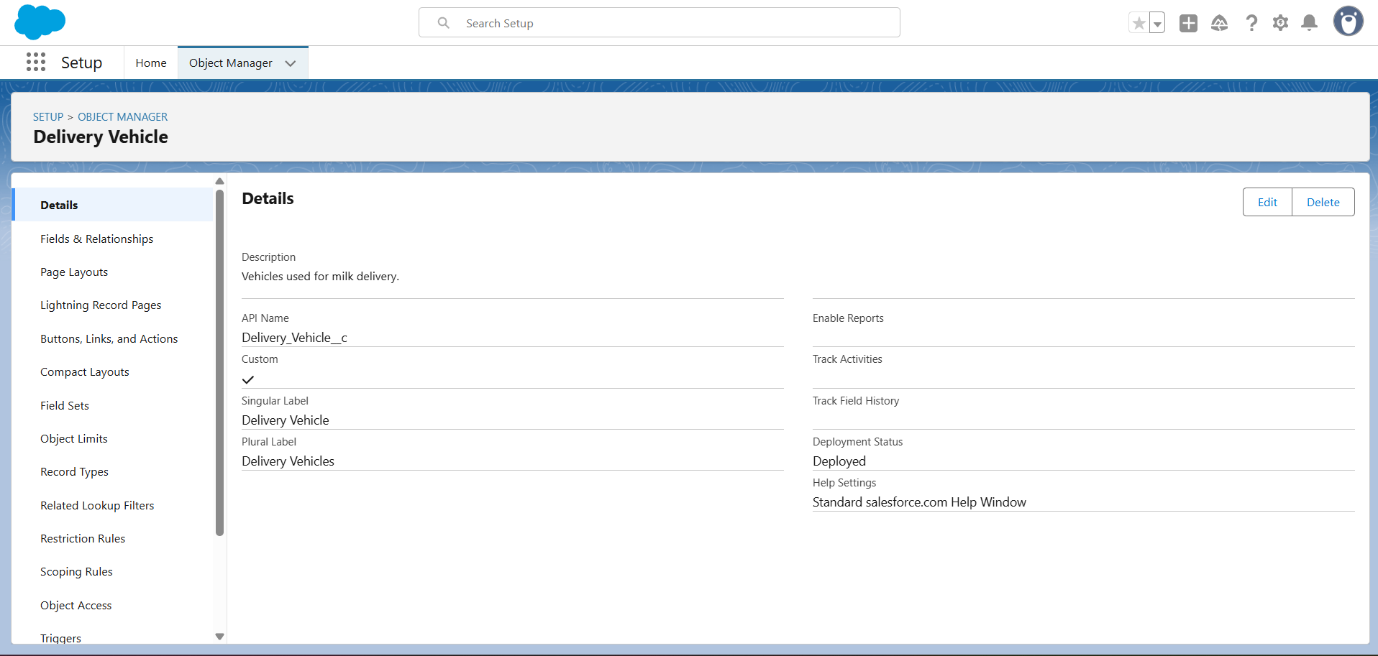
* **Phase 3 :   Data Modeling & Relationships.**

👉 Goal **:** Build data structure.

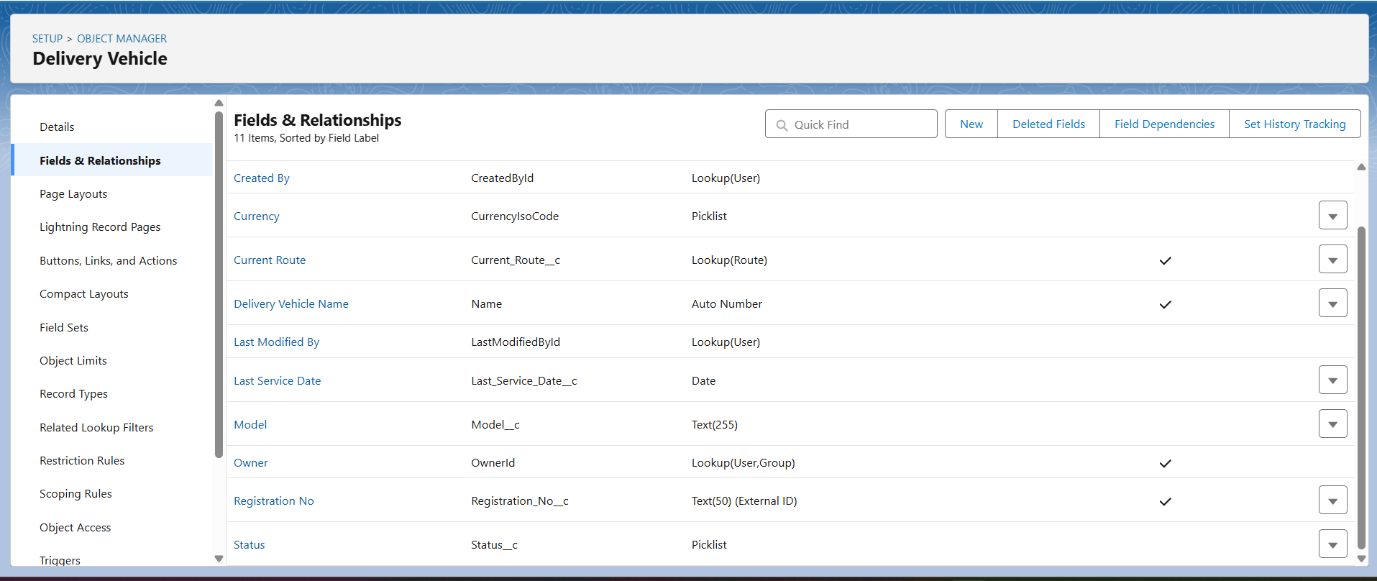
* **Standard & Custom Objects**:-
* Standard :- Contact — customers (use Contact for consumer customers).



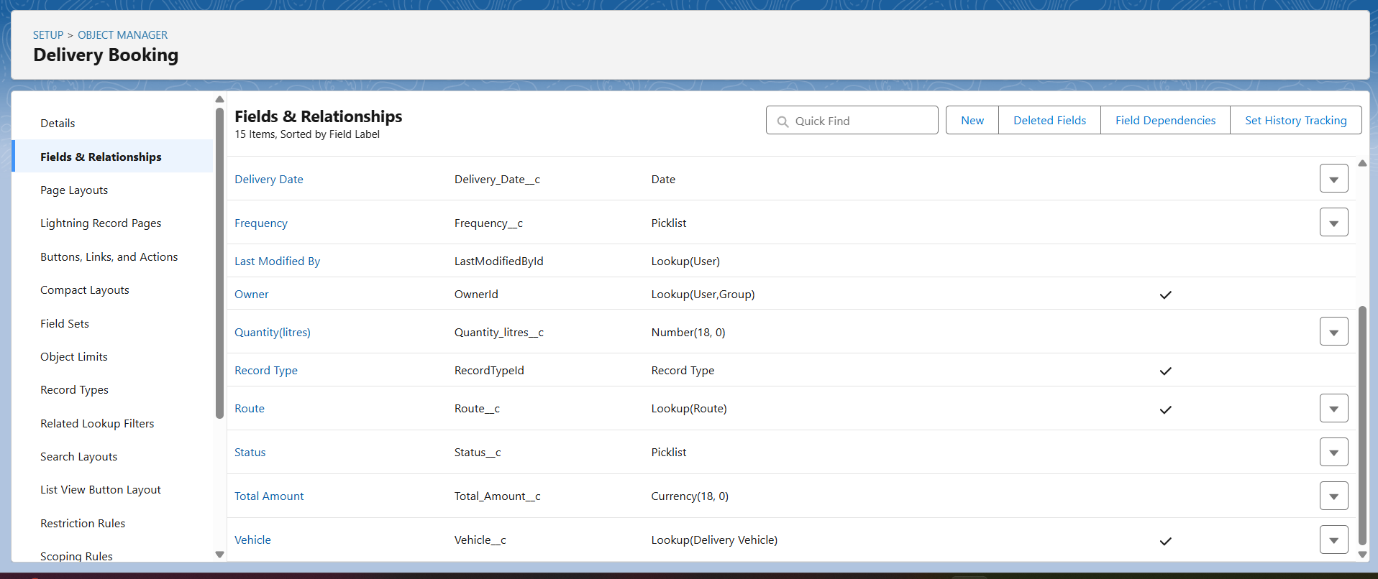
* Custom (minimum set for dairy):- Delivery Vehicle (maps from Vehicle)

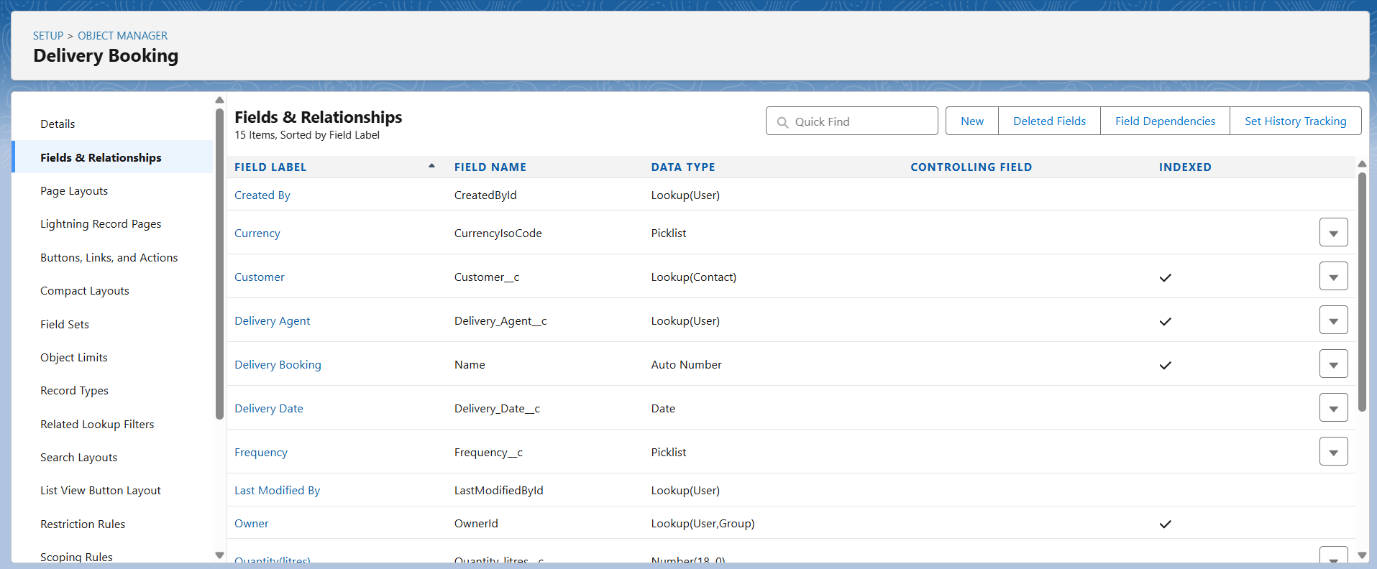


* **Fields**:-
* Delivery Vehicle :-

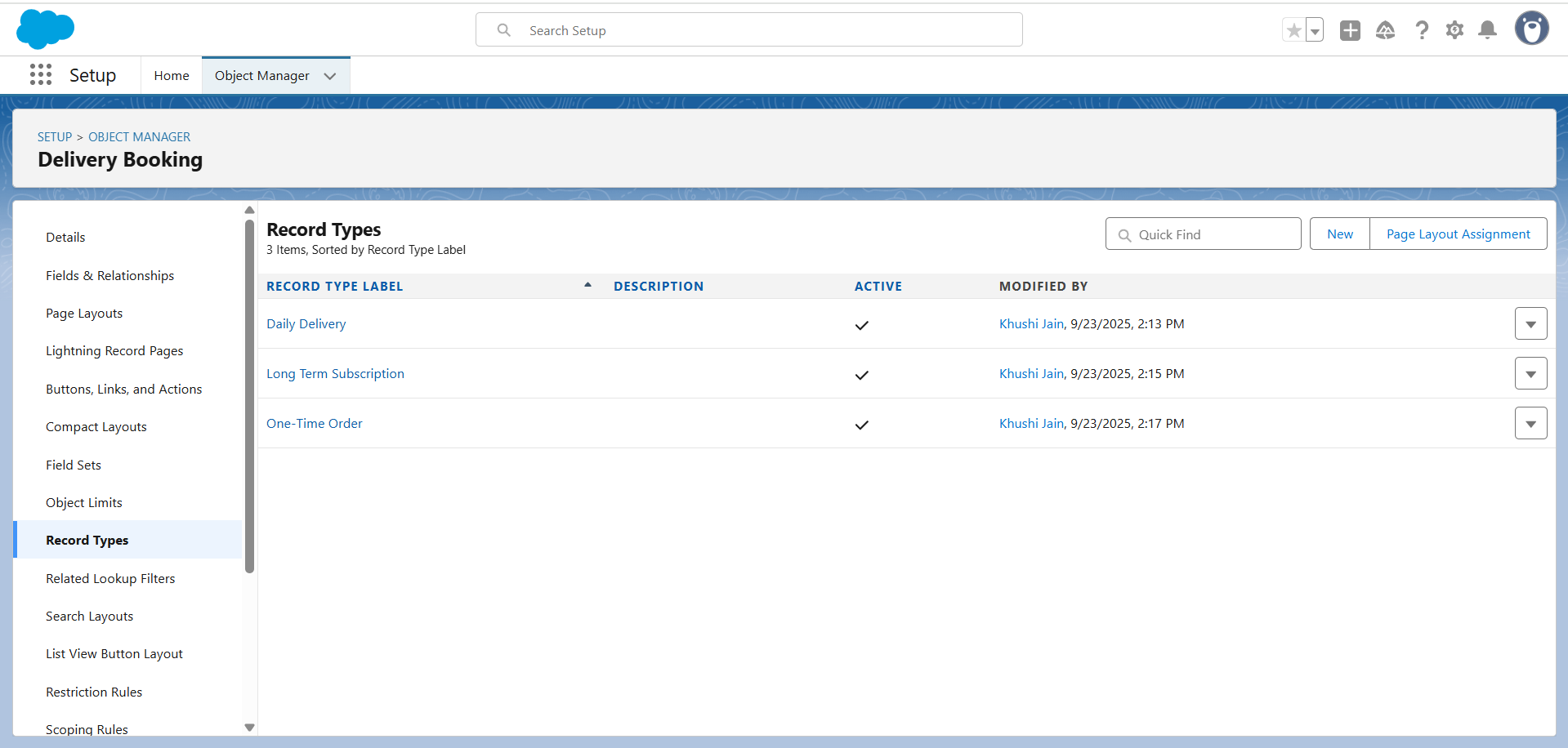


* Delivery Booking :-

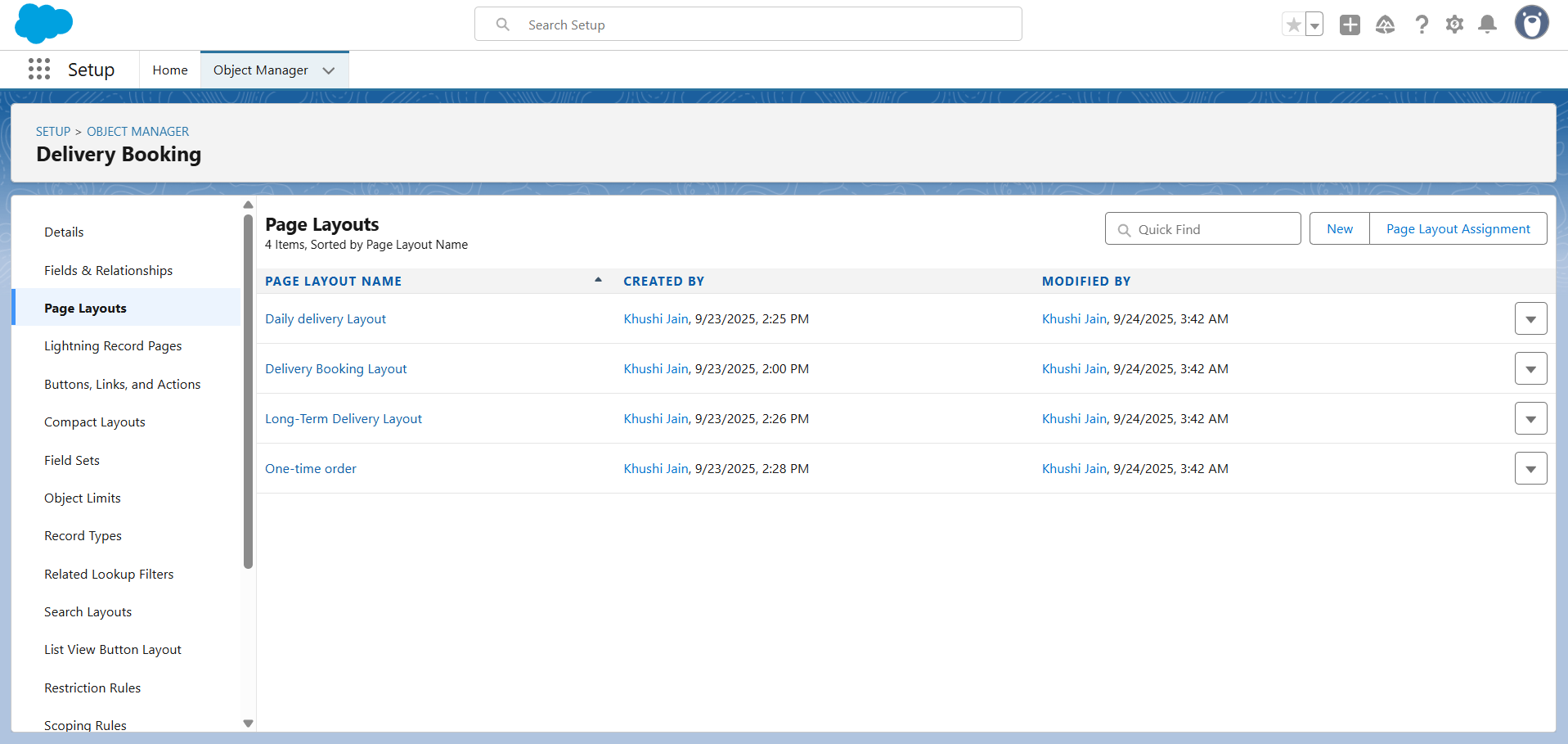




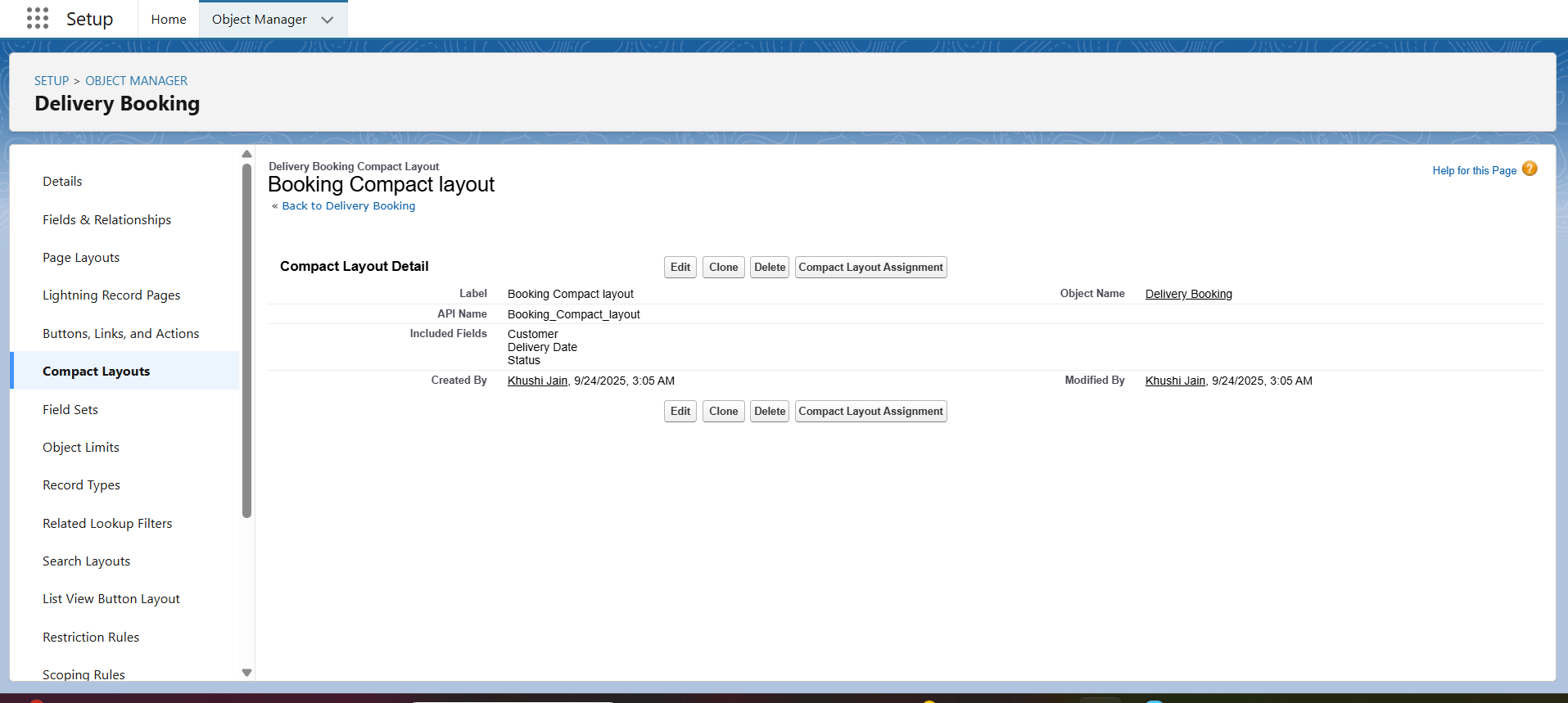
* **Record Types**:-
* Delivery Booking:- Daily **vs** Long-Term **vs** one time



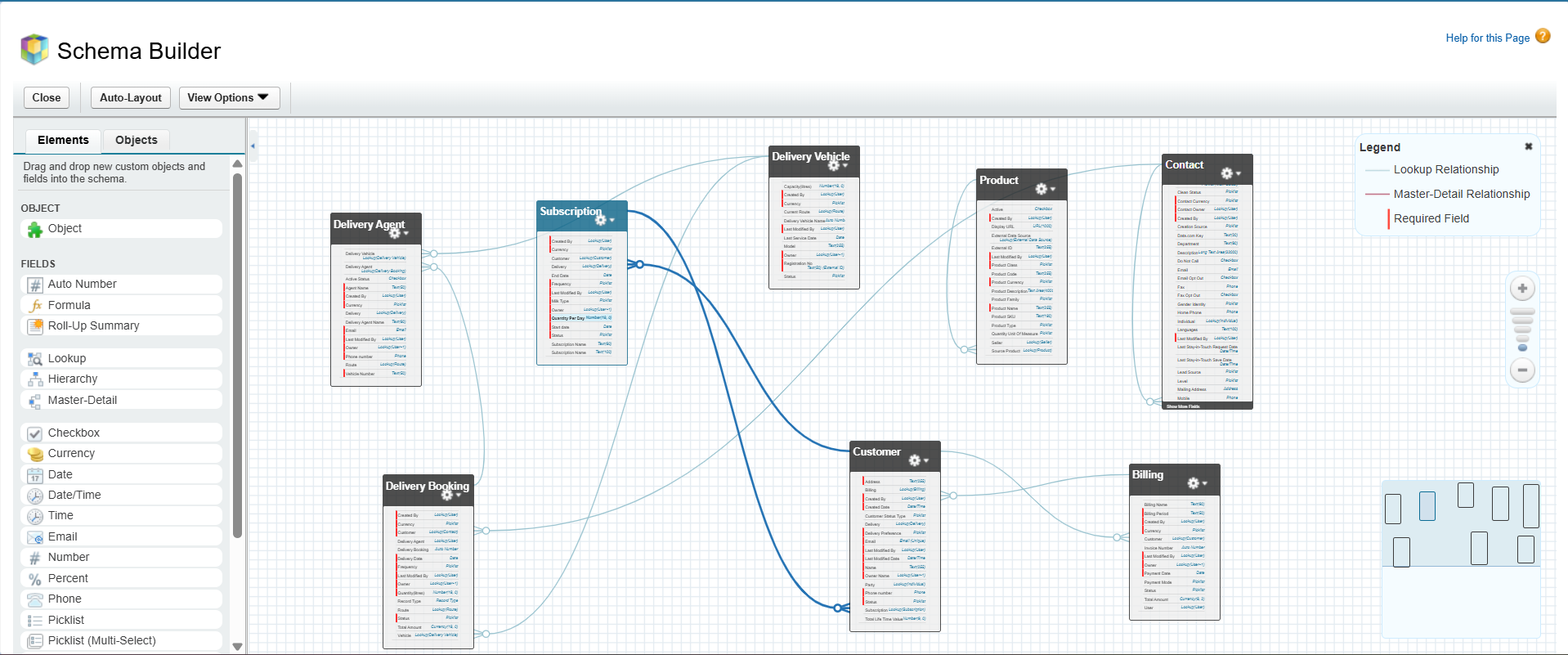
* **Page Layouts**:-
* Delivery Booking:- show related lists & booking history.



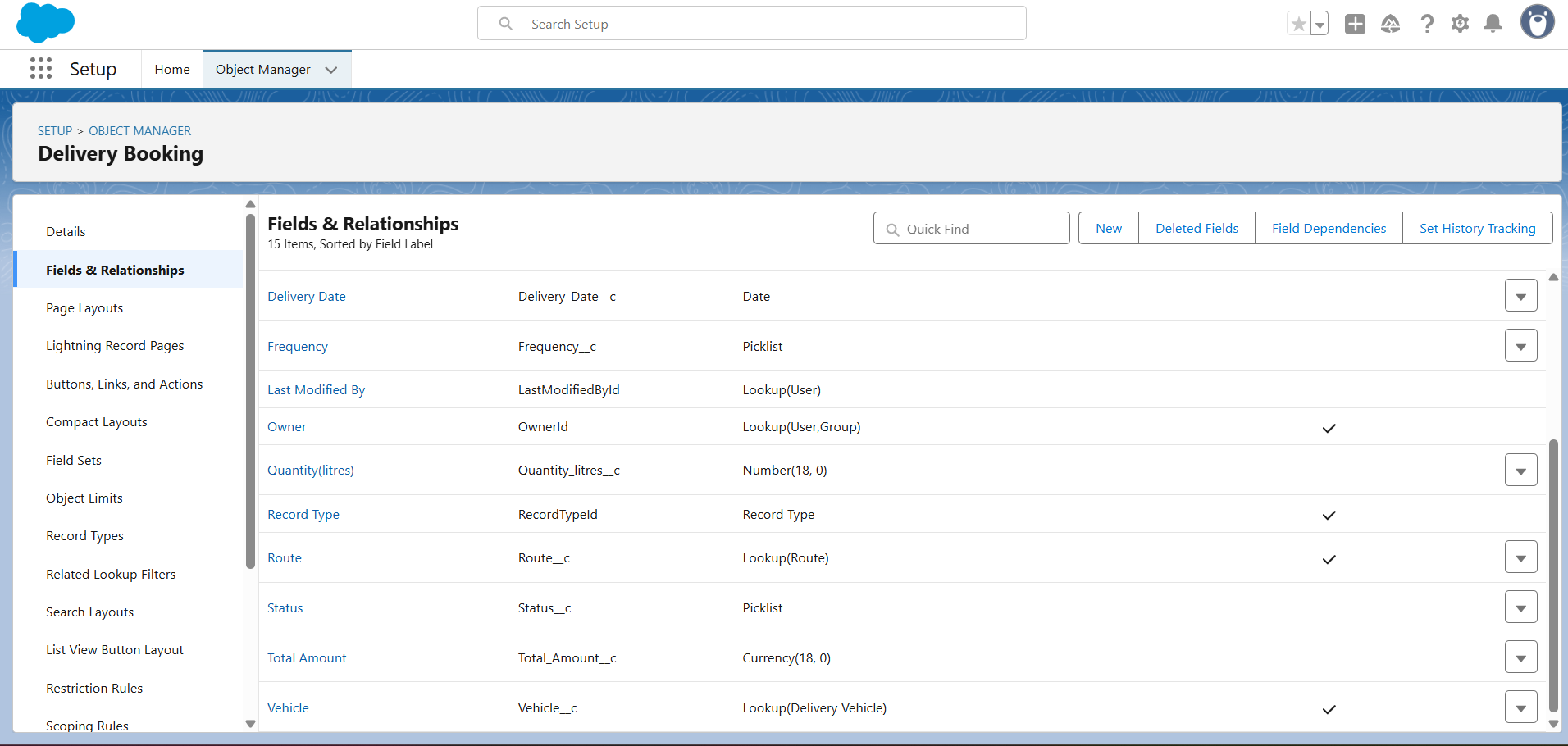
* **Compact Layouts**:-
* Mobile :- show related lists & booking history.



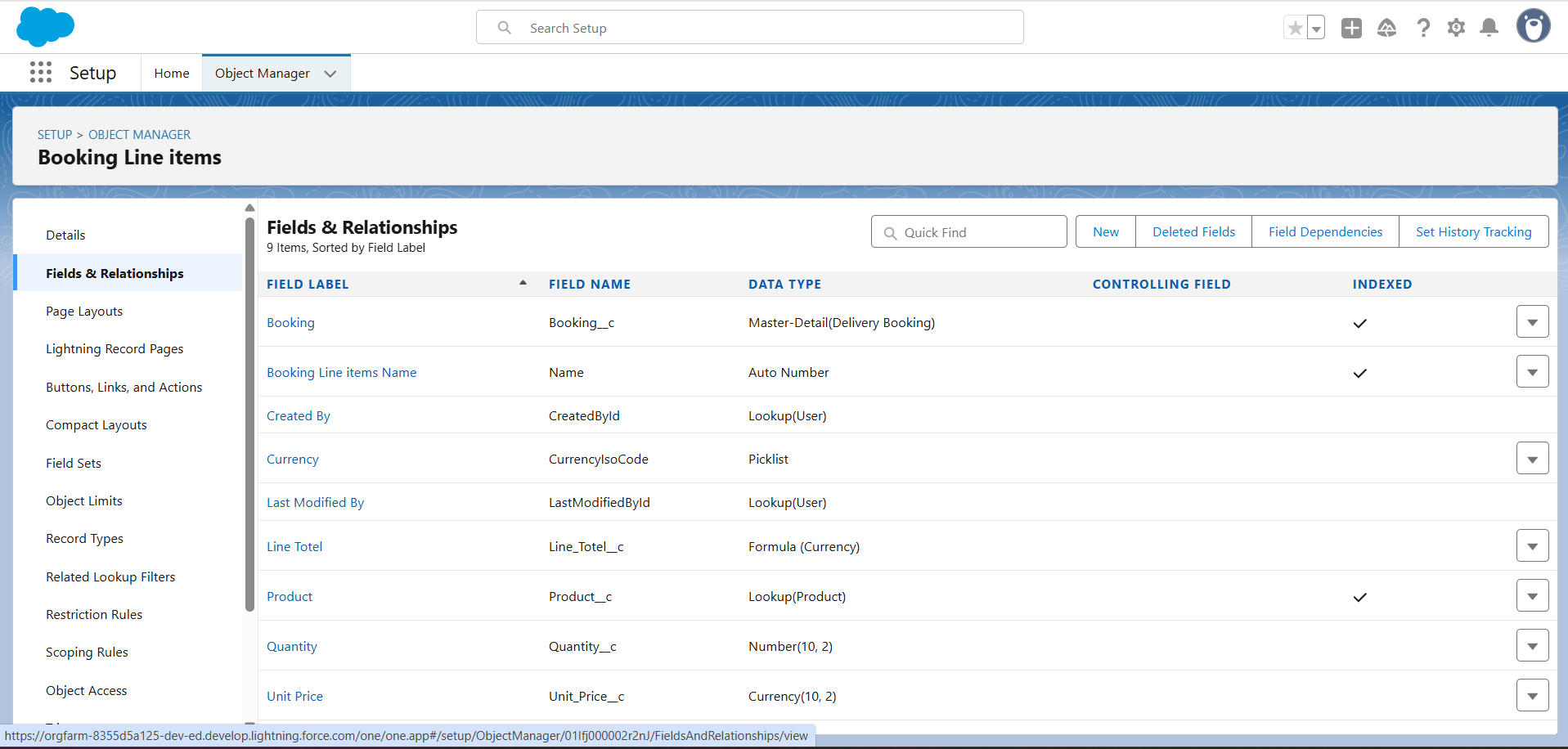
* **Schema Builder**:-
* Visual tool → draw relationships.



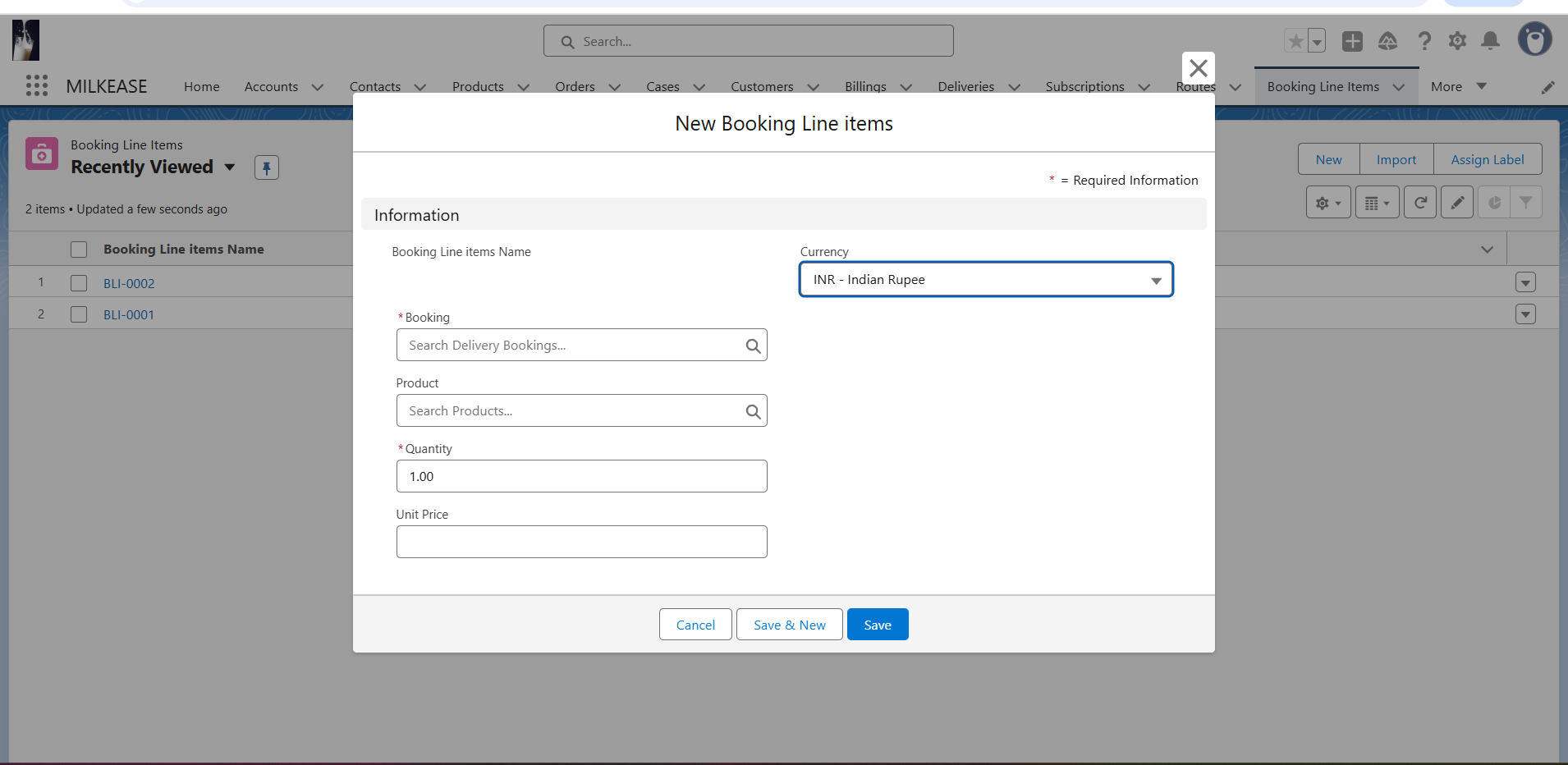
* **Lookup vs Master-Detail vs Hierarchical :-**
* **Delivery Booking :** Related To🡺 Delivery Vehicle

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* **Booking Line Item :** Related To🡺 Delivery Booking (Master Detail Relationship)



* **Junction Objects:-** If a booking can include multiple milk type , created Booking Line Item.

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